



CYCLE & CARRIAGE BINTANG BERHAD

Quarterly Announcement for the three months ended 31st March 2017

Highlights

- Margins under pressure as competition intensifies
- Revenue up 12% despite lower vehicle unit sales
- Net profit down 97%

“The Group’s first quarter performance reflected a weak domestic market and increased competition. Trading conditions are expected to remain largely unchanged for the remainder of the year.”

Haslam Preston

Chairman

21st April 2017

Results

	Three months ended 31st March		
	2017 RM m	2016 RM m	Change %
Revenue	352.7	315.1	12
Net profit attributable to shareholders	0.3	9.5	-97
	Sen	Sen	
Earnings per share	0	9	-97
	As at 31.3.2017 RM m	As at 31.12.2016 RM m	
Shareholders’ funds	294.9	294.6	0
	RM	RM	
Net asset per share	2.93	2.92	0

The results for the three months ended 31st March 2017 and 31st March 2016 have not been audited.

CYCLE & CARRIAGE BINTANG BERHAD
Quarterly Announcement for the three months ended 31st March 2017

Overview

The weak domestic market negatively affected consumer sentiment resulting in challenging trading conditions in the premium car segment.

Performance

The Group's revenue for the first quarter ended 31st March 2017 was 12% up at RM352.7 million despite a 2% decrease in unit sales as the sales mix shifted towards higher priced C-Class and E-Class models. Net profit from the Mercedes-Benz trading operations, however, was 97% lower at RM0.3 million as intense price competition in the premium car market led to a significant decline in margins. The Group's after-sales division continued to perform satisfactorily.

Operations commenced at the new Autohaus in Cheras, Kuala Lumpur in February 2017. The Group continues to upgrade its existing facilities, with work beginning shortly on the dealerships in Johor Bahru and Mutiara Damansara, Selangor.

The Group had net debt of RM124.9 million at the end of March, compared to RM100.4 million at the end of 2016, mainly due to higher working capital requirement and deposit for the Sungai Besi site.

The Board has not declared a dividend for the quarter ended 31st March 2017 (31st March 2016: Nil).

Prospects

The Group's first quarter performance reflected a weak domestic market and increased competition. Trading conditions are expected to remain largely unchanged for the remainder of the year.

Haslam Preston
Chairman
21st April 2017